



March 13, 2025

In an update to our previous email last week several vendors have notified us the past 24 hours of changes effecting several of our products due to the additional 20% Chinese tariff enacted on March 4th. While we will make every attempt to prevent increasing costs, at this time, we will have to adjust pricing on several of our products.

Woven Woods

Our woven wood vendor has notified us that our Designer Natural Woven Wood pricing will be immediately affected by the current tariffs. Unfortunately, since this is a product we distribute we cannot absorb the full cost of this tariff. Additionally, we generally try to provide notice well ahead of any changes in pricing, however due to the immediate effective date and short notice from our vendor we cannot provide a delay for this surcharge.

As a result, there will be an additional 15% tariff surcharge added to all new woven wood orders effective 5:00 pm (EDT) Friday March 14th. Please note this additional surcharge will be an easy to identify separate line item appearing at order entry, on order confirmations and invoices. We will continue to monitor the situation, and we will notify you as soon as we receive any additional information.

Roller Shade Motorization

Our vendor for motorization for Serenity Roller Shades, Delta Woods and Avalon Faux Woods has notified us that there will be an additional surcharge due to tariffs added to our motor line. We keep stock of these components and will be able to delay the start of this additional cost, however, since these are components of the shade cost, we cannot at this time separate this price increase from our overall pricing.

Effective April 4th there will be an additional 10% increase on all motors and motorized accessories for Roller Shades, Delta Woods and Avalon Faux Woods above the previously announced 4.2% price increase. If this surcharge changes, we will notify you as soon as we receive the information and adjust pricing accordingly.

We do our best to be transparent with our pricing and ask for your understanding in this ever-changing situation. If the trade tariff situation improves, we will communicate changes as soon as we become aware of how they affect our products.

We thank you for your continued support of CACO, Inc. and we look forward to assisting you with your window covering needs.

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